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WHO WE ARE



Having an ample range of skills, knowledge and professional history in Italian and International business entities, we offer great versatility without compromising on **competency** and **professionalism**.

Our work starts from **the comprehension and the analysis of needs** and leads to identification and application of solutions for the growth of business, the innovation and the improvement of processes.

We trust the power of **relationships**; we continuously develop a network of professionals and firms highly specialised in meeting the needs of business management, product design and development, production and technical support.

WHAT WE DO



One firm, two synergic verticals



We provide functional and general *interim management* with specific expertise in new product & business development. Our solutions aim to deliver effective growth.

Thanks to deep data analysis and innovative technologies we target optimization in decision taking, the adoption of qualitative processes and the improvement in efficiency.



We automate processes, trackability and traceability searching the most effective innovations and solutions. Early adopters of RFID technology in Italy, we apply it to a broad range of processes and production/commercial segments.

Our mission: integrate the most appropriate technologies to serve clients' needs and continuously improve their processes.

HOW WE WORK



We target the business growth of our clients, the improvement of business and operational management, the support to meet needs clients have.

We do not offer simple consultancy only, but partnership and know-how sharing, offering technological solutions, methodology and process management that directly target growth and efficiency.

We aim to provide tools that are replicable along their whole business chain and deployable long term.

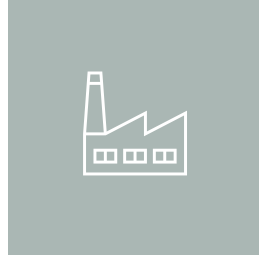
AREAS OF WORK



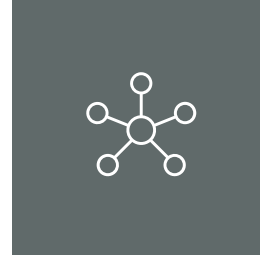
ASSET
MANAGEMENT



PROJECT SUPPORT



INDUSTRY



LOGISTICS



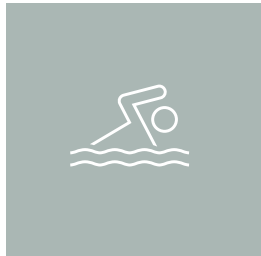
RETAIL



HEALTHCARE



AGRO-FOOD
INDUSTRY



LEISURE, SPORT,
ADVENTURES



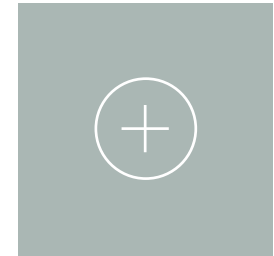
MUSEUMS



BUSINESS
INTELLIGENCE



MAINTENANCE
WORKSHOPS



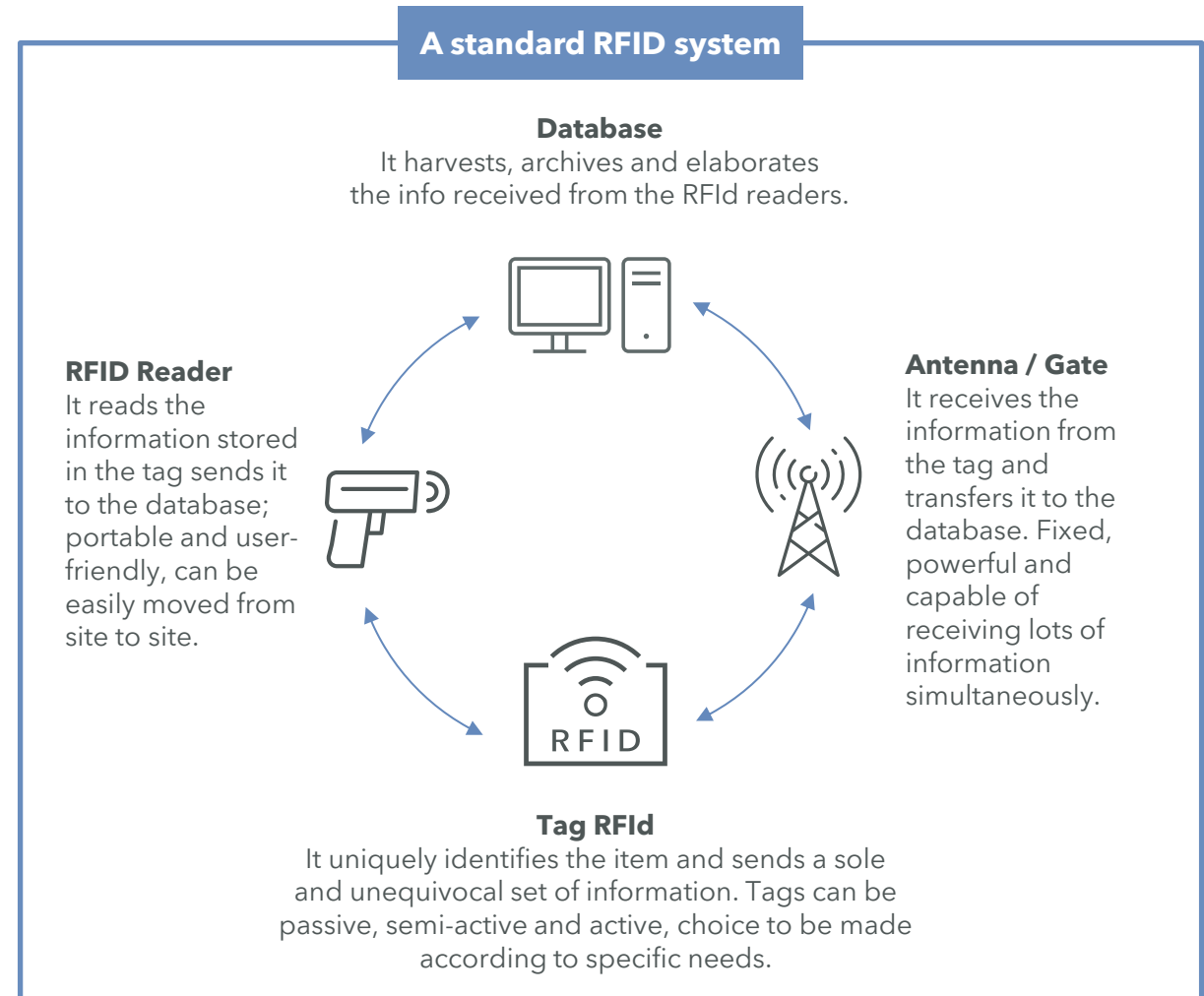
..AND A LOT
MORE

WHY PRIMARILY RFID



The RFID technology offers many advantages vs. the more common and widespread identification with barcodes or QR codes:

- Simultaneous, contactless and automatic recognition of multiple items, also passing through certain barriers and materials;
- Speed of identification and re-identification;
- Reliability of data assesement;
- Possibility to customize chips with additional data;
- More secure data, higher control, less errors, minimized risk of losses and thefts;
- Optimized processes, shorter operational times.



OUR SERVICES



PROPRIETARY ASSETS & TECHNOLOGIES

We invest in proprietary technologies that allow us to be autonomous, efficient and 100% free to customize products for our clients: RfId solutions and specialized 3D-printing are among these technologies.

DEVELOPMENT OF NEW PRODUCTS

With our tech development team and our partners we develop new, high technology SW and HW products for different processes and manufacturing procedures.

ASSET MANAGEMENT

We provide support to Public and Private Co.s in assessing and valuing their assets with a simple and solid procedure and a flexible and scalable solution.

MANAGEMENT CONSULTING

Our consultancy and *interim management* can support different functions and segments; we have been managing Italian and Int.l Entities, we have coordinated acquisitions and post-acquisition merges.

OUR PRODUCTS



Proprietary, specialized software dedicated to trackability of goods and processes in different economic segments. Our objectives: lower costs, increased effectiveness and efficiency, improved quality along the supply chain.



ECOTRACK

Classifying, tracking and tracing the waste that requires specific and controlled treatments, from collection to proper disposal, re-use or recycle.



RFid SMART BINS

Smart bins to track uses and consumptions in real time. Specifically designed for hospitals and healthcare in general, it has a broad range of valuable uses.



INVENTORY ASSETS

A dedicated system to support and automatize all the operations in inventory management.



JUNGLETRACK & VISITRACK

Ticketing and tracing for museums, adventure, sports and fun parks, and other.



LOGICHECK

A key support to logistic management in work-to-order, it minimizes errors in movement of goods, counting and shipment.



GALVANITRACK

RFid application to track galvanization treatments in metal industry, jewelry and other. It controls the working cycle, alerts on errors and runs quality control at identified steps.

METRICS OF SUCCESS



DATA ANALYSIS TO MEASURE AND IMPROVE PERFORMANCE

Our systems support a huge data harvest on goods and equipments, allowing an overall evaluation of product quality and production performance.

IDEAS AND PROJECT DEVELOPMENT FOR THE GROWTH OF TODAY AND TOMORROW

We identify new opportunities through the in-depth knowledge of manufacturing and logistic processes coupled with the analysis of data, and we transform them in applicable projects that are turned into solutions for the competitiveness of clients.

SIMPLIFIED AND AUTOMATED MANAGEMENT OF PROCESSES

Our support along the whole manufacturing chain, from the purchase of raw materials to the sale of finished products, provide improvements in cost and time effectiveness.

QUALITY CONTROL

Our monitoring and tracking systems along the whole chain may support a continued quality control, minimizing errors and defects in finished products.

OUR PARTNERS



Technological, creative and strategic ones. Fitting all the needs.



SUCCESS STORIES



How we blend consultancy in management, creativity and innovative technologies; a few examples

BUSINESS DEVELOPMENT

A U.S. Company was supported for a decade in its business growth in the EU, in the expansion of its product portfolio and in the improvement of revenues and profitability; help was also provided in posing the foundation of local Entities and in the acquisition of other Co.s and licenses. The Company is now a leader within its marketplace in the EU.

HIGH-TECH IN THE FASHION SYSTEM

Phloema develops hi-tech systems for top tier fashion excellences: customized RFID labels allow the control of items and shipments within an integrated solution that synchronizes warehouses and stores. The tool improves inventory accuracy while lowering the costs and providing just-in-time responses to clients' needs.

SMART BINS IN HOSPITALS

With a manufacturing partner, we realized and produce RFID-based smart bins that can record and track sensitive material, manage disposals and replenish the stocks when stock above a minimum threshold is continuously required.

CREATIVITY OUT OF THE BOX

In a mid-size town the pests infesting the historical trees of the center produce honeydew that makes the urban furniture dirty, risky and unusable. We successfully programmed the release of beneficial insects that predate the pests, with no use of insecticides and no risk posed to people and urban environment.

OUR CONTACTS



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